“GEDSA and its supporting organizations strongly suggest you work with your supplier representative and distributor network to understand their specific plans for conversion. In particular, you must confirm that your syringe supplier has adequate supply of syringes before you convert to ENFit feeding tubes.”


“ To avoid disruption of therapy, a careful and methodical transition is recommended over the course of 2016 and 2017 throughout the world.”


NeoMed is ready to help. Does your facility have an ENFit GO LIVE strategy that includes vendor selection based on GEDSA Position Statements and ISMP Guidance documents?
Why the NeoMed NeoConnect Transition Program?

Over 7,000 hospitals, as well as thousands of home care, alternate care, and pharmacy facilities in the US, Canada, and Europe expect reliable ENFit suppliers dedicated to preserving and enhancing patient care through improved outcomes.

Secure Supply Chain
To eliminate the fulfillment of ENFit products to non-committed customers, NeoMed requires Prime Vendor and GPO Partners to gain approval for distribution of our ENFit product line to specific customers.

Demand Planning
With the Transition Program, NeoMed has visibility to current and future demand for ENFit product, allowing for the orderly transition of customers from Legacy to ENFit and availability through supply chain.

GO LIVE Management
NeoMed’s ENFit product line spans Pharmacy, Adult ICUs, NICU/PICU, and home care. NeoMed’s sales team is uniquely trained to help support all areas of the hospital for a successful GO LIVE.

NeoMed is dedicated to helping our customers with a smooth ENFit transition using our NeoConnect products. If any hospital department is NOT a current customer, your NeoMed Representative will be happy to tell you how to enroll.

NeoConnect®
with ENFit® Connectors

Solutions for the Pharmacy, Adult ICU, and NICU/PICU

Oral/Enteral Syringes
Low Dose Tip
NeoSecure Tip Caps
Pharmacy Syringes
DoseMate/DoseMate DL
Pharmacy Caps & Accessories

NeoMed’s ENFit line includes a portfolio of over 50 provisional and issued patents and other forms of intellectual property to protect our unique designs.
What is the NeoMed NeoConnect Transition Program?

The NeoMed Transition Program provides a systematic approach to identify hospital training needs, establish and review process protocols, and ensure supply chain integrity before conversion. With the NeoConnect Transition Program, NeoMed offers acute care NICUs and pharmacies industry-leading access and service of our ENFit® products. This program aligns Customer supply needs and planned GO LIVE dates with our NeoConnect family of ENFit products. The NeoMed Guarantee assures supply of our NeoConnect products, but is limited to active Customers with an accepted GO LIVE date.

NeoMed Support Plan
(Triggered upon completion of “Customer inputs”)

1. **NeoMed Commitment**
   - Within 3 weeks of GO LIVE
   - Assure inventory availability
   - Review impacted protocol changes
   - Provide preliminary training for pharmacy and NICU including didactic/simulation workshops, if needed.
   - Confirm that all pharmacy processes and medication administration protocols for all patient floors have been written and approved*

2. **Final Inventory Planning**
   - 2 weeks before GO LIVE
   - Confirm inventory with PV or NeoMed
   - Stock store rooms/clinical units

3. **GO LIVE**
   - In-service pharmacy & patient care units
   - Provide on-site support
   - Simulation training lab for NICU, PICU, and Pharmacy
   - Assess inventory needs
   - NeoMed commits to provide a minimum of 4 hours of staff training/in-servicing to support hands-on workshops depending on the needs the facility at no charge

4. **NeoConnect Incentives** - NeoMed offers a range of ENFit transition incentives to help hospitals meet transition deadlines including:

   - **NeoConnect Transition Consultive Services**
     Contract with your local NeoMed Representative for blocks of time beyond the 10 hours of Transition Preparation Time already allocated for support.

   - **Transition Rebate**
     NeoMed has a Transition Rebate Program available for qualified participants only. Ask your local NeoMed Representative for details.

Customer Input

- Provide Monthly Product Usage Forecast
  (Identifies products to convert with a cross-reference)

- Acceptance of NeoMed NTP Agreement with Projected GO LIVE Date
  (Attached)

- Acceptance of NeoMed Local Supply Agreement that includes Pharmacy, NeoConnect Enteral, Kits, Accessories with Volume Minimums

- Release of PO ____ days prior to GO LIVE
  (To include in-service set-up reimbursement costs)

Commitment to Service

NeoMed has sold over 150 million devices without a single reported misconnection event. In 2016, our service level fill rates never fell below 99%.

*Provided upon acceptance of in-service/education fee reimbursement
The NeoMed NeoConnect Transition Program

To provide the highest levels of service, NeoMed is offering new Customers “The NeoMed Transition Program.” This Program is designed to ensure proper hospital staff training, establish process protocols, and supply chain integrity in preparation for a successful ENFit transition. This Program secures the Customer’s ENFit supply needs and GO LIVE with NeoMed’s implementation of our ENFit® line of products. The NeoMed NeoConnect Transition Program is designed to transition new Customers to NeoConnect (limited to future or new Customers who deliver each of the Customer inputs a minimum of 90 days before GO LIVE. Upon acceptance of a mutually agreed upon GO LIVE date, the NeoMed Guarantee ensures the Customer’s NeoConnect solution is available to meet that date.

NeoMed develops innovative enteral collection and delivery products supporting the specialized feeding and medication dosing needs of the low birth weight, neonatal, and pediatric patient. We are committed to improve patient outcomes through product designs that meet safety, clinical, and regulatory guidelines while supporting cost containment objectives. Our commitment to you is our continual participation with GEDSA, the trade association created to help introduce the new standards. We will continue our support of the new ENFit standard through implementation and practice.

NeoConnect Enteral Delivery System

- □ Purple  □ Orange
- □ NeoConnect Enteral Syringes: NICU/PICU/Adult ICUs
- □ NeoConnect Extension Sets: NICU/PICU
- □ NeoConnect Feeding Tubes: NICU/PICU
- □ NeoConnect Pharmacy Syringes
- □ NeoConnect Oral Care and Colostrum Kits: NICU
- □ NeoMed Enteral Ready Syringe Pump

Account Name: _______________________________  Contact: _______________________________
Address: _________________________________  City: _________________________________
State: _________________________________  GO LIVE Date: _________________________________
Agreement: _________________________________  Signature: _________________________________

Accepted By:
Signature: _______________________________  Date: _______________________________
Name: _______________________________

For customers that wish to acquire additional hours of in-servicing or hands-on workshops, NeoMed has custom programs available for a reasonable cost.